

# Catastrophic weather events and (subsidised) crop insurance markets.

## Evidence from Italy

### Supplementary Material

#### A. Conceptual framework

We outline a simple conceptual framework explaining crop insurance uptake as a function of catastrophic weather events.

**Baseline insurance demand.** Since, as demonstrated in previous studies (e.g., [Deryugina and Kirwan, 2018](#); [Landry et al., 2021](#); [Turner and Tsiboe, 2022](#)), expectations of insurance decisions are formed in part by observing the past insurance functioning, we let  $E[Q_{t+1}^D|\Omega_t]$  denote the expected insurance demand at time  $t+1$  given the current information set  $\Omega_t$  as a function of yield and insurance premium at time  $t$ :

$$E[Q_{t+1}^D|\Omega_t] = f(\text{Yield}_t, \text{Premium}_t, \Omega_t) \quad (\text{A.1})$$

The information set includes both private knowledge, such as risk aversion and the familiarity with the insurance schemes, and shared knowledge, such as neighbours' experiences (e.g., [Foster and Rosenzweig, 1995](#); [Conley and Udry, 2010](#); [Santeramo, 2019](#)).

Assuming that the information set is proxied by the insurance demand at time  $t$ ,  $Q_t$ , the empirical specification of the demand equation in (A.1) is as follows:

$$Q_{t+1}^D = \alpha_1 + \beta Y_t + \gamma_1 P_t + \delta Q_t \quad (\text{A.2})$$

where  $\alpha_1$  is a demand shifter and the parameters  $\beta$  and  $\gamma_1$  are defined as:

$$\beta \equiv \frac{\partial \ln Q^D}{\partial \ln Y} \text{ and } \gamma_1 \equiv \frac{\partial \ln Q^D}{\partial \ln P} \quad (\text{A.3})$$

The parameter  $\beta$  captures the elasticity of insurance demand with respect to yield and is expected to be negative (i.e., the insurance demand is expected to grow as the yield falls). The parameter  $\gamma_1$

22 governs the own-price demand insurance elasticity. A higher (lower)  $\gamma_1$ , which corresponds to less  
 23 (more) widespread insurance, implies also a more (less) elastic insurance demand.

24

25 **Baseline insurance supply.** The expected insurance supply at time  $t+1$ ,  $E[Q_{t+1}^S]$ , is a function of  
 26 insurance premium at time  $t$ :

$$E[Q_{t+1}^S] = g(\text{Premium}_t) \quad (\text{A.4})$$

27 Empirically, the supply equation (A.4) is defined as follows:

$$Q_{t+1}^S = \alpha_2 + \gamma_2 P_t \quad (\text{A.5})$$

28 where  $\alpha_2$  is a supply shifter. Based on equation (A.5), one can calculate the own-price supply  
 29 insurance elasticity which is given by:

$$\gamma_2 \equiv \frac{\partial \ln Q^S}{\partial \ln P} \quad (\text{A.6})$$

30 where a higher (lower)  $\gamma_2$  is indicative of a less (more) risky environment and implies a more (less)  
 31 elastic insurance supply.

32

33 **Baseline market clearing conditions.** The market equilibrium is given by the equality between the  
 34 baseline insurance demand and supply:

$$Q^D = Q^S$$

$$\alpha_1 + \beta Y_t + \gamma_1 P_t + \delta Q_t = \alpha_2 + \gamma_2 P_t$$

$$Q_t = \underbrace{\frac{1}{\delta}(\alpha_2 - \alpha_1)}_{\alpha'} + \underbrace{\frac{1}{\delta}(-\beta)Y_t}_{\beta'} + \underbrace{\frac{1}{\delta}(\gamma_2 - \gamma_1)P_t}_{\gamma'}$$

$$Q_t = \alpha' + \beta' Y_t + \gamma' P_t \quad (\text{A.7})$$

35 The equilibrium in the insurance market is a function of equilibrium shifters,  $\alpha'$ , yield,  $Y_t$ , and  
 36 insurance premium,  $P_t$ , such that equations (A.2), (A.5), and (A.7) hold.

37

38 We consider an insurance market comprising multiple provinces in a country, indexed by  $i \in I \equiv$   
 39  $\{1, \dots, I\}$ . Each province can produce and insure multiple crops, indexed by  $k \in K \equiv \{1, \dots, K\}$ . From  
 40 equation (A.7), we derive the baseline estimating equation:

$$S_{ikt} = \alpha_k + \beta Y_{ikt} + \gamma P_{ikt} + \varepsilon_{ikt} \quad (\text{A.8})$$

41 where  $S_{ikt}$  is the share of insured value over the value of production of crop  $k$  in province  $i$  at time  $t$   
 42 and  $\varepsilon_{ikt}$  is the error term. The crop-specific constants,  $\alpha_k$ , proxy the level of insured value of the  
 43 produced value of crop  $k$ . The terms  $Y_{ikt}$  and  $P_{ikt}$  denote respectively the yield and insurance premium  
 44 of crop  $k$  in province  $i$  at time  $t$ , and  $\beta$  and  $\gamma$  are the related parameters to be estimated.

45  
 46 **Insurance demand under catastrophic weather events.** As emphasised in previous studies (e.g.,  
 47 [Santeramo et al., 2022](#); [Bucheli et al., 2023](#)), the expectations of insurance decisions may be affected  
 48 by the occurrence of catastrophic weather events. Introducing this determinant in the demand  
 49 equation in (A.1), we obtain the following:

$$E[Q_{t+1}^{D*} | \Omega_t] = f(\text{Yield}_t, \text{Premium}_t, \text{Catastrophic weather events}_t, \Omega_t) \quad (\text{A.9})$$

$$Q_{t+1}^{D*} = \alpha_1 + \beta Y_t + \gamma_1 P_t + \delta Q_t^* + \psi_1 W \quad (\text{A.10})$$

50 where the terms  $\Omega_t$ ,  $Y_t$ ,  $P_t$ ,  $Q_t^*$  and the parameters  $\alpha_1$ ,  $\beta$ ,  $\gamma_1$  are defined as in equations (A.1), (A.2),  
 51 and (A.3).

52 In equations (A.9), and (A.10), the insurance demand,  $Q_{t+1}^{D*}$ , is also a function of catastrophic weather  
 53 events,  $W$ , and the parameter  $\psi_1$  is the semi-elasticity of insurance demand with respect to  
 54 catastrophic weather events:

$$\psi_1 \equiv \frac{\partial \ln Q^{D*}}{\partial W} \quad (\text{A.11})$$

55 The parameter  $\psi_1$  is expected to be positive: the more frequent the occurrence of catastrophic weather  
 56 events, the higher the insurance demand. When  $\psi_1$  is higher, crops are more homogeneous within a  
 57 province, which makes the insurance demand more sensitive to the occurrence of catastrophic  
 58 weather events.

59

60 **Market clearing conditions under catastrophic weather events.** Given the insurance demand and  
 61 supply as defined in equations (A.9), (A.10), (A.4) and (A.5), the insurance market equilibrium under  
 62 catastrophic weather events is as follows:

$$Q^{D^*} = Q^{S^*}$$

$$\alpha_1 + \beta Y_t + \gamma_1 P_t + \delta Q_t^* + \psi_1 W = \alpha_2 + \gamma_2 P_t + \psi_2 W$$

$$Q_t^* = \underbrace{\frac{1}{\delta}(\alpha_2 - \alpha_1)}_{\alpha^*} + \underbrace{\frac{1}{\delta}(-\beta)Y_t}_{\beta^*} + \underbrace{\frac{1}{\delta}(\gamma_2 - \gamma_1)P_t}_{\gamma^*} + \underbrace{\frac{1}{\delta}(\psi_2 - \psi_1)W}_{\psi^*}$$

$$Q_t^* = \alpha^* + \beta^* Y_t + \gamma^* P_t + \psi^* W \quad (\text{A.12})$$

63 The resulting estimating equation is:

$$S_{ikt}^* = \alpha_k + \beta Y_{ikt} + \gamma P_{ikt} + \psi \mathbf{W}_{it} + v_{ikt} \quad (\text{A.13})$$

64 where  $\alpha_k$  are crop-specific constants,  $\beta$ ,  $\gamma$ ,  $\psi$  are parameters to be estimated,  $v_{ikt}$  is the error term.

65 In equation (A.13), the share of insured value over the value of production of crop  $k$  in province  $i$  at  
 66 time  $t$ ,  $S_{ikt}^*$ , is a function of yield and insurance premium of crop  $k$  in province  $i$  at time  $t$ ,  $Y_{ikt}$  and  
 67  $P_{ikt}$ , and of catastrophic weather events,  $\mathbf{W}_{it}$ . The matrix  $\mathbf{W}_{it}$  contains three dummy variables  
 68 proxying respectively the occurrence of flood, drought, and frost in a province  $i$  at time  $t$ .

69

70 **Latent insurance demand.** The difference between the baseline insurance demand, defined in  
 71 equations (A.1) and (A.2), and the insurance demand under catastrophic weather events, defined in  
 72 equations (A.9) and (A.10), expresses the latent demand in the insurance market due to the occurrence  
 73 of catastrophic weather events:

$$\overline{Q^D} = Q^D - Q^{D^*} = \psi W \quad (\text{A.14})$$

74

75 *References*

- 76 Bucheli, J., Conrad, N., Wimmer, S., Dalhaus, T., & Finger, R. (2023). Weather insurance in  
77 European crop and horticulture production. *Climate Risk Management*, 100525.
- 78 Conley, T. G., & Udry, C. R. (2010). Learning about a new technology: Pineapple in Ghana.  
79 *American economic review*, 100(1), 35-69.
- 80 Deryugina, T., & Kirwan, B. (2018). Does the Samaritan's dilemma matter? Evidence from US  
81 agriculture. *Economic Inquiry*, 56(2), 983-1006.
- 82 Foster, A. D., & Rosenzweig, M. R. (1995). Learning by doing and learning from others: Human  
83 capital and technical change in agriculture. *Journal of political Economy*, 103(6), 1176-1209.
- 84 Landry, C. E., Turner, D., & Petrolia, D. (2021). Flood insurance market penetration and expectations  
85 of disaster assistance. *Environmental and Resource Economics*, 79(2), 357-386.
- 86 Santeramo, F. G. (2019). I learn, you learn, we gain experience in crop insurance markets. *Applied*  
87 *Economic Perspectives and Policy*, 41(2), 284-304.
- 88 Santeramo, F. G., Russo, I., & Lamonaca, E. (2022). Italian subsidised crop insurance: what the role  
89 of policy changes. *Q Open*, 1-20.
- 90 Turner, D., & Tsiboe, F. (2022). The crop insurance demand response to the Wildfire and Hurricane  
91 Indemnity Program Plus. *Applied Economic Perspectives and Policy*, 44(3), 1273-1292.

92

93 **B. Estimates**

94 Table B.1. Differential relationship between catastrophic weather events and insurance uptake.

	(1)	(2)	(3)
Variables	25 <sup>th</sup> pct.	50 <sup>th</sup> pct.	75 <sup>th</sup> pct.
Premium	0.0851*** (0.0005)	0.1258*** (0.0003)	0.1974*** (0.0010)
Yield	0.0851*** (0.0005)	0.1258*** (0.0003)	0.1974*** (0.0010)
Flood	0.0462 (0.0367)	0.1229*** (0.0237)	0.0331 (0.0959)
Drought	-0.0057*** (0.0008)	0.0054*** (0.0007)	0.0757*** (0.0047)
Frost	0.0565*** (0.0014)	0.0950*** (0.0030)	0.1538*** (0.0053)
Constant	0.0660*** (0.0040)	0.2818*** (0.0078)	1.1796*** (0.0170)
Fixed effects	Crop	Crop	Crop
Observations	283,169	283,169	283,169

95 Notes: Quantile regression estimates. The dependent variable is the share of insured value of  
 96 production. All specifications include the natural logarithm of yield and premium, dummy variables  
 97 proxying the occurrence of flood, drought, and frost events, crop-specific fixed effects, and a constant.  
 98 Standard errors, clustered at province-crop level, are in parentheses. \*\*\* Significant at the 1 percent  
 99 level. \*\* Significant at the 5 percent level. \* Significant at the 10 percent level.